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Sidel introduces Cermex EvoPack to reduce repacking activities and anticipate customised retailing needs during production time



Changing consumer preferences, sustainability requirements as well as the growing need for customisation of added-value packs and new selling or shipping units are forcing manufacturers to adapt their production models and supply chains. Food, Home and Personal Care (FHPC) producers want to move towards a leaner and eco-friendlier secondary packaging philosophy by re-evaluating their current use of repacking solutions, which generate significant cost, quality and sustainability side effects. Smaller and larger case counts can minimise these effects by managing, storing and shipping products in suitable quantities with much more ease and flexibility for future customised retailing needs. To meet the need for extreme case counts while still dealing with the standard high-production formats, Sidel is launching Cermex EvoPack, a highly flexible Industry 4.0 case-packing platform for shaped containers in wrap-around blanks, trays & Shelf Ready Packaging (SRP).

Nowadays, consumers are becoming more demanding in their individual shopping needs, wanting to shop conveniently, at any time or anywhere. Not only does the continuing e-commerce boom reflect this, but it can also be seen in the renaissance of smaller urban stores, with major retailers returning to the city centres to grant easy access to everyday necessities.

"Certain FHPC sub-categories or players sometimes have customisation needs for up to 40% of their production volumes. Until now, the most common way for producers to approach these

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requests was to use manual repacking services," says **Didier Saussereau**, **Packing Product Manager at Sidel**.

Limiting repacking activities and anticipating future customised retailing needs

These repacking activities generate costs not only via the extra packaging material used, but also by the additional manual labour tasks, which now exceed the acceptable limits as regards manufacturers' competitiveness and margins. The associated environmental waste is making repacking even less sustainable. Finally, the additional handling during repacking may potentially generate scratches or scuffing on the products.

"To reduce and simplify repacking, we are seeing an increasing need for small case counts to help producers reduce the number of products per shipping unit down to the in-demand batches of two, three, or four products. These offer the opportunity to manage, store and ship products more easily and flexibly for downstream tasks at distribution centres or within e-commerce order preparations," comments **Didier**. In parallel, demand for complex product set-ups will remain and will still require manual repacking manipulations. So, with upstream technical capabilities to supply larger case counts, producers could ship the same number of products with less secondary packaging used and wasted.

"Now being able to produce both small and large case counts will help them better anticipate trends and accommodate new channels, as long as the traditional high production volumes of the standard formats are still handled on the same production line and packing solution," **Didier** adds.

Unprecedented secondary packaging size range and high speed, all on the same compact equipment

Cermex EvoPack offers an unprecedented secondary packaging size range to manage reduced case counts, containing only two, three or four products, as well as very large transit cases with 24+ containers intended to go into repacking, while at the same time also being able to handle standard high-volume case formats. "With its flexible and extreme case count capabilities, the platform can help producers restore industrial margin thanks to significant cost savings as regards the use of material, equipment and energy. Additionally, it will certainly greatly contribute to meeting their carbon footprint reduction and sustainability goals," **Didier** adds.

Delivering a remarkable ratio of up to 60 cases per minute in a compact footprint of less than 30 square metres, Cermex EvoPack offers fast and repeatable format changeovers ranging from just five minutes for a case format change up to 15 minutes when changing both bottle and case formats.



"Our goal was also to make the equipment easy to operate and maintain, so we designed Cermex EvoPack by embedding the latest Industry 4.0 technologies, to guide operators and maintenance teams in their daily operations," concludes Didier.



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Sidel is a leading provider of equipment and services solutions for packaging beverage, food, home and personal care products in PET, can, glass and other materials.

With over 40,000 machines installed in more than 190 countries, we have nearly 170 years of proven experience, with a strong focus on the factory of tomorrow with advanced systems, line engineering and innovation. Our 5,500+ employees worldwide are passionate about providing solutions that fulfil customer needs and boost the performance of their lines, products and businesses.

Delivering this level of performance requires that we stay flexible. We continuously ensure we understand our customers' changing challenges and commit to meeting their unique performance and sustainability goals. We do this through dialogue and by understanding the needs of their markets, production and value chains. In turn, we apply our solid technical knowledge and smart data analytics to ensure lifetime productivity reaches its full potential.

We call it **Performance through Understanding**.

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